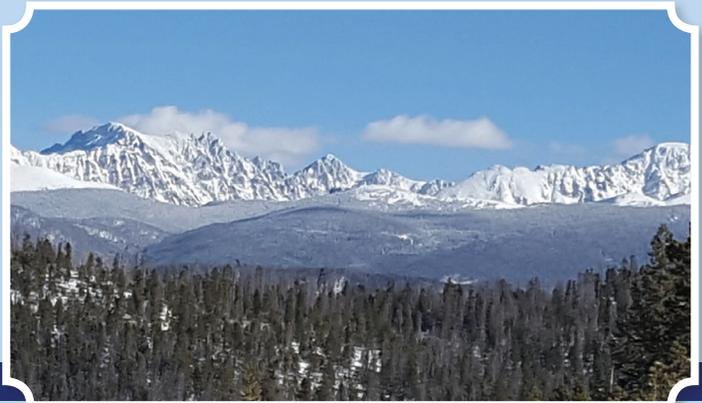




WINTER PARK & THE FRASER VALLEY

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Winter News February 2019



The ski season got off to a great start with much more early-season snow than we have been accustomed to in recent years. Unfortunately, at this point we are below average snow this year. Luckily, a big storm is headed our way! The holiday season was busy, as usual, and extended into mid-January this year. Temperatures have been comparatively warm most days this past December and January.

Thank you to everyone who sent in checks or paid your dues online last month. We noted a significant reduction in the number of calls we received to process dues payments. This helped us be more efficient in the office. A reminder of how to make dues payments online is included in this newsletter. If you could please update your email address with us that would be most helpful. We are working toward emailing owners' statements and newsletters in the near future. Details on our in-house sales program, property tax amounts, and a letter about avoiding scams are also included in this newsletter.

Property Taxes for 2018

2 Bedrooms: \$14.41
3 Bedrooms: \$20.41

Reminder of How to Pay Dues Online

Paying by check is the least expensive option for the association. However, credit card payments can be made online 24/7. To make a credit card payment:

- **Go to www.indianpeaks.org**
- **Under the "Owners" tab on the left-hand side of the screen, click on "Pay Dues Online"**
- **Click the link under "Pay your Dues Assessment"**
- **Enter the amount you want to pay and the account number for your week.** Your account

number is listed on your owners' statement. Only the first five digits need to be included when making online dues payments.

- **Enter the credit card and billing information requested.**
- **Enter an email address.** This way a receipt of payment will be sent your way.
- **Click on "Process Payment"**
- **You're done!** It's a really easy process and since we are in and out of the office working on the property sometimes, you don't have to wait for us to return your call.

Indian Peaks Sales Program Progress

Kristy and Kathy have been training with a timeshare sales consultant Deborah Casaletta in the past couple of months. We've completed 6 of 8 all-day training sessions so far. As we got busier with owners and guests in December, we postponed the final two sessions. This way we could concentrate on owners and guests over the busy holiday season. By the end of February, we expect to have our sales program in place. Our consultant has provided us with a wealth of information. Once the program is up and running, we will be the only timeshare property in Grand County with its own professional sales team.

Owners who want to sell do not need to wait until our sales program is in place to list their weeks for sale. Here are some reputable companies that we can recommend should you prefer to move forward with the sale of your property at this time: Timeshare Clearing House at 1-800-863-1770 or www.tsclearinghouse.com or Red Week at www.redweek.com.

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Often owners are inundated with calls and letters from scam companies who want you to pay them to take your week. Most often, these scam companies take your money and do not transfer the week out of your name. Even worse, after paying a large sum of money, you are still responsible for dues! I've enclosed a letter from Red Week, shared with us by board member Walt Steiner, to help keep you informed and protected from such scams.

Pay Dues by March 1st to Avoid \$25 Late Fee

When dues are not paid on time, there is a considerable cost to the association when owners have to be re-billed. In order to encourage owners to pay on time, your Board of Directors has **increased** the late fee for delinquent dues. In the past, the charge was \$6.00, which is not much of an incentive to pay on time.

Beginning with the enclosed statement, the late fee will be increased to \$25.00. This higher amount is comparable to late fees charged by other associations similar to Indian Peaks in the timeshare community.

Can't Use Your Week This Year?

If you aren't able to use your week this year and you don't want to deposit it with an exchange company, you have options! If you'd like to earn some money toward the payment of your dues, consider placing your week on our rental program. Just email us to tell us you are interested and we will email you back the specifics. Details are also listed on our website via indianpeaks.org/rentalprogram.htm.

All we need is written approval of the terms and conditions listed to place your week into the rental program.

If you can't use your specific week and prefer to travel at another time during the year, we are happy to try to "transfer" your week. Weeks are available for transfer on a first come first serve basis. Weeks may only be transferred to another comparable week. Weeks are only accepted for transfer within a year of arrival. The cost per transfer is \$100.00. We are almost always able to work out a solution so that you can come to visit with us as long as your dates are flexible. Should you be interested in a transfer please email us your request with three possible transfer dates.

Emailing Statements and Newsletters

As you might imagine, the cost to mail statements three times a year to over 900 owners is very expensive. With postage rates rising we want to try to reduce costs to your association as much as possible. Emailing statements is a much less expensive option. We are working on setting up a system in Constant Contact to be able to email owner statements. To those who are interested in electronic statements, please email us with your account number and preferred email address at info@indianpeaks.org with subject line "Email My Owners Statement." To keep you informed on what's going on at Indian Peaks and in our community, we are thinking of sending out monthly email newsletters. If you **DO NOT** want to receive monthly newsletters, please let us know. If we do not hear from you, we will assume you prefer mailed statements.

We look forward to seeing you when you are in town!
Kristy, Meredith, Kathy & Mark at Indian Peaks

DON'T MISS YOUR WEEK! Now that check-in is on site, we don't send out keys, so you have to be responsible for knowing when your week falls. The number after the dash in your account code is the number of your week. In other words B102-32 is week 32. There is a calendar of weeks enclosed & on the website, indianpeaks.org, so plan ahead. Use your week!